

# Chang Hwa Commercial Bank, Ltd. Minutes for the 2017 Annual Meeting of Shareholders

# (Summary Translation)

**Meeting Time**: 9:00 a.m. on Friday, June 16, 2017

**Location**: 13F., No.57, Sec. 2, Zhongshan N. Rd., Taipei City, Taiwan.

**Total outstanding shares of the Company:** 8,964,762,589 shares

Total shares represented by shareholders present in person or by proxy:

8,584,184,229 shares (1,375,898,679 shares from E-Voting)

Percentage of shares held by shareholders present in person or by proxy: 95.75%

**Chairman:** Chang, Ming-Daw, Chairman of the Board of Directors

# **Directors present:**

Directors: Chen, Hwai-Chou Juan, Ching-Hwa Peng, Ing-Wei Wu, Cheng-Ching Lin, Chih-Hsien

Independent Directors: Liang, Kuo-Yuan > Pan, Jung-Chun

# **Nonvoting of delegate:**

President Shin, Chien-An Hengheng Attorneys-at-Law-Lawyer Yu, Chih-Ching Deloitte & Touche-CPA Jerry Gung Mega Securities Registrar & Transfer Agency Dept.- Senior Vice Presidents Huang, Chun-Chieh Senior Vice Presidents Kuo, Li-Shuang Manager Chu, Ying-Lung

Recorders: Yang, Chun-Huei、Chen, Wei-Ting、Fan, Hsiao-Ping

Chairman Remarks (omitted)

Shareholders speech: Lee,  $\bigcirc$ -Tu (Shareholder No. 2846692), Representative of Taishin Financial Holding Co., Ltd. Lee,  $\bigcirc$ -Min (Shareholder No. 2837094), and Liu,  $\bigcirc$ -Ting (Attendance No. 200032).

# **Report Items**

# Report No. 1:

2016 Business Report.

(Please refer to pages 68 to 86 of the handbook.)

Shareholder speech: Lin, O-Chun shareholder No. 2981883.

# Report No. 2:

Audit Committee review of 2016 audited Financial Statements. (Please refer to pages 66 to 67 of the handbook.)

# Report No. 3:

The status of the Bank's distribution of 2016 employee and director remuneration. (Please refer to page 4 of the handbook.)

The aforementioned reports were acknowledged by all shareholders present.

# **Recognition Items**

Recognition Item No. 1: Adoption of the Bank's 2016 Business Report and Financial Statements.

# **Explanation:**

The Bank's 2016 Financial Statements, balance sheet, statement of comprehensive income, statement of changes in equity, and statement of cash flows, etc. (please refer to pages 68 to 96 of the handbook), have been certified by Jerry Gung, CPA and Walter Liu, CPA of Deloitte & Touche, and the Business Report has also been reviewed by the Bank's Audit Committee, and approved by the Board of Directors. Please adopt them.

The chairman had decided to submit an item for a vote.

7,985,282,582 shares were represented by the shareholders present in person or by proxy, accounting for 89.07% of the total number of voting shares issued by the Bank.

### **Voting results:**

Approval votes: 5,595,057,559 shares/70.07% (1,070,796,905 shares from E-voting)

Disapproval votes: 43,493 shares (43,493 shares from E-voting)

Abstention votes : 2,390,181,530 shares (305,058,281 shares from E-voting)

**Resolution:** voted and acknowledged as proposed.

# Recognition Item No. 2: Adoption of the Bank's distribution of 2016 profit.

# **Explanation:**

- 1. The Bank's 2016 net profit after tax was NT\$12,085,971,634.17. After the Bank set aside 30% legal reserve of NT\$3,625,791,491 by law and 0.5% of net profit after tax as special reserve of NT\$60,429,859 in accordance with the May 25, 2016 letter No. 10510001510 (F.S.C) Gin-Guan-Ying to development financial technology and protect the interests of employees in Taiwanese banks along with the "beginning retained earnings" of NT\$86,372,716.47 and the "actuarial loss of defined benefit plan" of NT\$202,105,830.11, the distributable net profit was NT\$8,284,017,170.53. The proposed distribution of profit is scheduled as below:
- (1) Distribution of dividend and bonus to common stock shareholders cash (NT\$0.42 per share): NT\$3,765,200,287.
- (2) Distribution of dividend and bonus to common stock shareholders stock (NT\$0.5 per share): NT\$4,482,381,290.
- (3) Unappropriated retained earnings are NT\$36,435,593.53.
- 2. Upon the approval of the Annual Meeting of Shareholders, it is proposed that the Board of Directors be authorized to resolve the ex-dividend date, ex-rights date, and other relevant issues. The ex-dividend date will be determined after the competent authorities approve the capitalization of earnings case.
- 3. In line with the integrated income tax, the last annual surplus is assigned in priority order.
- 4. The total cash dividend amount will be distributed to each individual shareholder to the nearest NT\$1, and fractional amounts less than NT\$1 will be listed in other incomes of the Bank.
- 5. If the number of outstanding shares is affected by any situations leading to change in shareholder's distribution ratios, the Board of Directors will be authorized to adjust the distribution terms.
- 6. Attachment: 2016 Profit Distribution Table.

Shareholder speech by Wu,  $\bigcirc$ -Chun (Shareholder No. 2265007) were responded to by Chairman and others. After responding, no more questions by Wu,  $\bigcirc$ -Chun. Shareholder speech: Yu,  $\bigcirc$ -Hui (Attendance No. 200038).

The chairman had decided to submit an item for a vote.

8,017,220,588 shares were represented by the shareholders present in person or by proxy, accounting for 89.43% of the total number of voting shares issued by the Bank. Voting results:

Approval votes: 7,541,456,284 shares/94.07% (1,090,957,704 shares from E-voting)

Disapproval votes: 1,050,433 shares (1,050,433 shares from E-voting)

Abstention votes: 474,713,871 shares (283,890,542 shares from E-voting)

**Resolution:** voted and acknowledged as proposed.

# Chang Hwa Commercial Bank, Ltd. 2016 Profit Distribution Table

(Unit: NTD\$)

Beginning retained earnings	86,372,716.47
Less: Actuarial loss of defined benefit plan	(202,105,830.11)
Add: Net profit after tax	12,085,971,634.17
Less: 30% legal reserve	(3,625,791,491.00)
Less:0.5% Special reserve	(60,429,859.00)
Distributable net profit	8,284,017,170.53
Distributable items:	
Dividend to shareholders -Cash dividends: NT\$0.42 per share	3,765,200,287.00
Dividend to shareholders -Stock dividends: NT\$ 0.50 per share	4,482,381,290.00
Unappropriated retained earnings	36,435,593.53

#### Note:

- 1. In line with the integrated income tax, the last annual surplus is assigned in priority order.
- 2. 0.5% of net profit after tax as special reserve in accordance with the May 25, 2016 letter No. 10510001510 (F.S.C) Gin-Guan-Ying to development financial technology and protect the interests of employees in Taiwanese banks.

# **Discussion and Election Items**

Discussion Item No. 1: Discussion and ratification of the Bank's issuance of new shares through capitalization of earnings.

# **Explanation:**

- 1. In order to reinforce working capital, strengthen the financial structure and raise the capital adequacy ratio, the Bank plans to set aside NT\$4,482,381,290 from the stock dividends of distribution of 2016 profit as the capital for issuing new shares with a face value of NT\$10 per share in accordance with Article 240 of the Company Act. It is expected to issue 448,238,129 shares of common stock and, after the capitalization of earnings, the Bank's capital will become NT\$94,130,007,180.
- 2. For the method of handling fractional shares, please refer to Article 267 of the Company Act. The Board of Directors is authorized to set the record date for the proposed capital increase after receiving approval from the competent authority. The distribution of the new shares should be made to the shareholders with no consideration at the ratio of 50 new shares for every 1,000 shares held by shareholders according to their respective shareholding as stated in shareholders' register book on the record date. Shareholders may, within 7 days from the stock dividend record date, apply to the stock affairs agent of the Bank to combine fractional shares into one share. Odd lots of less than one share thus collected by the Bank will be placed at its par value with specific parties as determined by the Chairman under the authorization of the AGM.
- 3. The rights and obligations of the newly issued shares will be the same as those of existing shares.
- 4. As a result of repurchase of the Bank's shares or assignment, conversion and deletion of the treasury stock. The Board of Directors is authorized to adjust the distribution terms if the number of outstanding shares is affected by an amendment to relevant laws or regulations, a request by the competent authorities, or other situations leading to change in shareholder's distribution ratios.

Shareholder	speech:	Chen,	○ -Kung	represented	Huang,	Ching	(Shareholder	No.
2884267).								

The chairman had decided to submit an item for a vote.

8,017,255,375 shares were represented by the shareholders present in person or by proxy, accounting for 89.43% of the total number of voting shares issued by the Bank.

# **Voting results:**

Approval votes: 7,638,032,466 shares/95.27% (1,092,717,546 shares from E-voting)

Disapproval votes: 1,055,336 shares (1,055,336 shares from E-voting)

Abstention votes: 378,167,573 shares (282,125,797 shares from E-voting)

**Resolution:** voted and approved as proposed.

Discussion Item No. 2: To comply with the Bank's business items stated in its

registration change form, Article 9 of the Bank's Articles of

Incorporation is proposed for revision.

# **Explanation:**

1. According to the amended Article 8-1 of the Insurance Act, banks may concurrently engage in the insurance agency or insurance brokerage business. As approved by the Financial Supervisory Commission for the establishment of the insurance agency, the Bank added Subparagraph 20 "to engage in the personal insurance agency business" and Subparagraph 21 "to engage in the property and liability insurance agency business" to Article 9 "Commercial Bank Operation Business" of the Bank's Articles of Incorporation, which was adopted by the shareholders' regular meeting held on June 8, 2016 and has been registered at the Ministry of Economic Affairs. It is hereby explained.

- 2. According to the Ministry of Economic Affairs, the "personal insurance agency business" and the "property and liability insurance agency business" shall have their own business item codes respectively, rather than under the business scope subordinate to the commercial bank industry. However, the Bank listed the above two businesses as the items engaged under the commercial bank industry without stating their business item codes, which is inconsistent with the content of the Bank's change registration form. The Bank was therefore requested to modify the text of Article 9 of its Articles of Incorporation at this regular meeting of shareholders in order to achieve consistency. Hence, it is proposed to specify the business item codes of the "personal insurance agency business" and the "property and liability insurance agency business" in the Article (personal insurance agency: H601011; property and liability insurance agency: H601021) and make required text modification, so as to be consistent with the businesses stated in the Bank's change registration form.
- 3. Attachment: Article 9 of the Articles of Incorporation of Chang Hwa Commercial Bank

Co., Ltd. Pre- and Post-Amendment Comparison Table.

The chairman had decided to submit an item for a vote.

8,017,272,862 shares were represented by the shareholders present in person or by proxy, accounting for 89.43% of the total number of voting shares issued by the Bank.

# **Voting results:**

Approval votes: 7,668,404,525 shares/95.65% (1,090,954,726 shares from E-voting)

Disapproval votes: 1,053,597 shares (1,053,597 shares from E-voting)

Abstention votes: 347,814,740 shares (283,890,356 shares from E-voting)

**Resolution:** voted and approved as proposed.

# Attachment

# Article 9 of the Articles of Incorporation of Chang Hwa Commercial Bank Co., Ltd. Pre- and Post-Amendment Comparison Table

Post-amendment	Pre-amendment	Explanation
Article 9	Article 9	1. Amendment to the Article.
The Bank's business items are	The Bank's business item is	2. Given that the "personal
H101021 the commercial bank	H101021 the commercial bank	insurance agency business"
industry, <u>H601011 personal</u>	industry and its business scope	and "property and liability
insurance agency and	is as follows:	insurance business"
H601021 property and liability		referred to in Subparagraph
insurance agency, and its		20 and Subparagraph 21 of
business scope is as follows:		the Article respectively
(1) To accept Cheque	(1) To accept Cheque	have their own respective
Deposits;	Deposits;	business item codes, rather
(2) To accept Current	(2) To accept Current	than under the business
Deposits;	Deposits;	scope subordinate to the
(3) To accept Time Deposits;	(3) To accept Time Deposits;	commercial bank industry,
(4) To issue Bank Debentures;	(4) To issue Bank Debentures;	the Bank's business item
(5)To extend Short-term,	(5)To extend Short-term,	codes shall be specified in
medium-term and long	medium-term and long	this Article and the text of
-term loans;	-term loans;	the Article shall be
(6)To handle discount bills and	(6)To handle discount bills and	modified accordingly.
notes;	notes;	
(7)To invest in government	(7)To invest in government	
bonds, short-term notes,	bonds, short-term notes,	
corporate bonds, Bank	corporate bonds, Bank	
Debentures and corporate	Debentures and corporate	

Post-amendment	Pre-amendment	Explanation
stocks;	stocks;	
(8)To handle domestic and	(8)To handle domestic and	
foreign remittances;	foreign remittances;	
(9)To accept commercial	(9)To accept commercial	
drafts;	drafts;	
(10)To issue domestic and	(10)To issue domestic and	
foreign Letters of Credit;	foreign Letters of Credit;	
(11) To guarantee the issuance	(11) To guarantee the issuance	
of corporate bonds;	of corporate bonds;	
(12) To provide guarantee for	(12) To provide guarantee for	
domestic and foreign	domestic and foreign	
transactions;	transactions;	
(13) To act as collecting and	(13) To act as collecting and	
paying agent;	paying agent;	
(14)To act as agent to sell	(14)To act as agent to sell	
government bonds,	government bonds,	
treasury notes, corporate	treasury notes, corporate	
bonds and stocks;	bonds and stocks;	
(15)To conduct credit card	(15)To conduct credit card	
business;	business;	
(16) To conduct trust business;	(16) To conduct trust business;	
(17)To conduct securities	(17)To conduct securities	
business;	business;	
(18)To conduct warehousing,	(18)To conduct warehousing,	
custody and agency	custody and agency	
businesses in relation to	businesses in relation to	
the businesses in the	the businesses in the	
preceding 17 items	preceding 17 items	
subparagraphs;	subparagraphs;	
(19)To engage in futures	(19)To engage in futures	
introducing broker	introducing broker	
business;	business;	
(20) To conduct life insurance	(20) To conduct life insurance	
agency business;	agency business;	
(21)To conduct property	(21)To conduct property	
insurance agency	insurance agency	
business; and	business; and	
(22) To conduct other relevant	(22) To conduct other relevant	
businesses which may be	businesses which may be	
authorized by the	authorized by the	
Competent Authority.	Competent Authority.	
Competent Authority.	Competent Authority.	

#### Discussion Item No. 3:

In conjunction with the amendment to the "Regulations Governing the Acquisition and Disposal of Assets by Public Companies" set up by the Financial Supervisory Commission, the Bank's handling procedure for asset acquisition and disposal (hereafter referred to as the "Procedure") is proposed for revision.

# **Explanation:**

- 1. To be processed in accordance with the "Regulations Governing the Acquisition or Disposal of Assets by Public Companies" amended, promulgated and enforced in accordance with the Doc. No. 1060001296 Chin-Kuan-Cheng-Fa-Tzu-Ti issued by the Financial Supervisory Commission on February 9, 2017.
- 2. The main points of this time of amendment are explained as follows:
  - (1) Specifically define the terms used by the government agencies for the Procedure (Amend Articles 10 and 12).
  - (2) The domestic money market fund acquired or disposed of by the Bank from or for its related parties as referred to in the Procedure is the money market fund issued by the agency engaging in the securities investment trust business and approved by the Financial Supervisory Commission in accordance with the Securities Investment Trust and Consulting Act. Hence, it is amended (amend Paragraph 1 of Article 15 and Subparagraph 1 of Paragraph 1 and item (3) of Subparagraph 6 of Paragraph 1 of Article 31).
  - (3) Given that either the merger of a company with its 100 percent-owned subsidiary or the merger between subsidiaries 100 percent owned by the company in accordance with the Business Mergers and Acquisitions Act shall be deemed an organizational adjustment of the same group, such a merger can be exempt from rationality opinions from experts on the merger. Hence, the amendment is specifically made accordingly (amend the proviso of Article 23).
  - (4) In view of the fact that the Bank's frequent announcements and declarations of equipment acquired or disposed of for business operating purposes will reduce the importance of the information disclosure for reference, the standard for announcement and declaration of non-related party's business equipment transactions is relaxed (amend Subparagraph 4 of Paragraph 1 of Article 31).
  - (5) By considering that the common corporate bonds subscribed, offered and issued by those that specialize in investment in the domestic primary market and the general financial bonds without equity involvement are the regular business, and, due to underwriting businesses, a securities serves as a recommended securities firm to guide

an emerging-listed company which makes it necessary to subscribe securities, the announcements and declarations are specified to be exempt (amend Item (2) of Subparagraph 6 of Paragraph 1 of Article 31).

- (6) It is specified that when any error or omission is made in the Bank's announcement, the total items shall be re-announced and re-declared within 2 days after learning the error or omission (amend Paragraph 5 of Article 31).
- 3. Attachment: Procedures for Acquisition or Disposal of Assets by Chang Hwa Commercial Bank Ltd. Pre- and Post-Amendment Comparison Table.

The chairman had decided to submit an item for a vote.

8,017,274,078 shares were represented by the shareholders present in person or by proxy, accounting for 89.43% of the total number of voting shares issued by the Bank.

# **Voting results:**

Approval votes: 7,668,305,482 shares/95.65% (1,090,853,663 shares from E-voting)

Disapproval votes: 1,155,716 shares (1,155,716 shares from E-voting)

Abstention votes: 347,812,880 shares (283,889,300 shares from E-voting)

**Resolution:** voted and approved as proposed.

Attachment

# Procedures for Acquisition or Disposal of Assets by Chang Hwa Commercial Bank Ltd. Pre- and Post-Amendment Comparison Table

Post-amendment	Pre-amendment	Explanations
Article 10	Article 10	According to the "Regulations
In acquiring or disposing of real	In acquiring or disposing of real	Governing the Acquisition and
property or equipment where the	property or equipment where the	Disposal of Assets by Public
transaction amount reaches 20	transaction amount reaches 20	Companies" (hereafter referred
percent of the company's paid-in	percent of the company's paid-in	to as the Regulation), the Article
capital or NT\$300 million or	capital or NT\$300 million or	is only applicable to the
more, the company, unless	more, the company, unless	transactions with government
transacting with a government	transacting with a government	agencies and the transactions are
agency, engaging others to build	agency, engaging others to build	limited to the asset acquisition or
on its own land, engaging others	on its own land, engaging others	disposal from or for central and
to build on rented land, or	to build on rented land, or	local government agencies. In so
acquiring or disposing of	acquiring or disposing of	doing, such transactions are less
equipment for business use, shall	equipment for business use, shall	likely to have price
obtain an appraisal report prior	obtain an appraisal report prior	manipulation, so expert opinions
to the date of occurrence of the	to the date of occurrence of the	can be exempt. Hence, the text

Post-amendment	Pre-amendment	Explanations
event from a professional	event from a professional	of Paragraph 1 of the Article is
appraiser and shall further	appraiser and shall further	amended in accordance with
comply with the following	comply with the following	Paragraph 1 of Article 9 of the
provisions:	provisions:	Regulation.
1. Where due to special	1. Where due to special	
circumstances it is	circumstances it is	
necessary to give a limited	necessary to give a limited	
price, specified price, or	price, specified price, or	
special price as a reference	special price as a reference	
basis for the transaction	basis for the transaction	
price, the transaction shall	price, the transaction shall	
be submitted for approval	be submitted for approval	
in advance by the board of	in advance by the board of	
directors, and the same	directors, and the same	
procedure shall be followed	procedure shall be followed	
for any future changes to	for any future changes to	
the terms and conditions of	the terms and conditions of	
the transaction.	the transaction.	
2. Where the transaction amount	2. Where the transaction amount	
is NT\$1 billion or more,	is NT\$1 billion or more,	
appraisals from two or	appraisals from two or	
more professional	more professional	
appraisers shall be	appraisers shall be	
obtained.	obtained.	
3. Where any one of the	3. Where any one of the	
following circumstances	following circumstances	
applies with respect to the	applies with respect to the	
professional appraiser's	professional appraiser's	
appraisal results, unless all	appraisal results, unless all	
the appraisal results for the	the appraisal results for the	
assets to be acquired are	assets to be acquired are	
higher than the transaction	higher than the transaction	
amount, or all the appraisal	amount, or all the appraisal	
results for the assets to be	results for the assets to be	
disposed of are lower than	disposed of are lower than	
the transaction amount, a	the transaction amount, a	
certified public accountant	certified public accountant	
shall be engaged to perform	shall be engaged to perform	
the appraisal in accordance	the appraisal in accordance	
with the provisions of	with the provisions of	
Statement of Auditing	Statement of Auditing	
Standards No. 20 published	Standards No. 20 published	

Post-amendment	Pre-amendment	Explanations
by the ROC Accounting	by the ROC Accounting	
Research and Development	Research and Development	
Foundation (ARDF) and	Foundation (ARDF) and	
render a specific opinion	render a specific opinion	
regarding the reason for the	regarding the reason for the	
discrepancy and the	discrepancy and the	
appropriateness of the	appropriateness of the	
transaction price:	transaction price:	
(1) The discrepancy	(1) The discrepancy	
between the appraisal	between the appraisal	
result and the	result and the	
transaction amount is	transaction amount is	
20 percent or more of	20 percent or more of	
the transaction amount.	the transaction amount.	
(2) The discrepancy	(2) The discrepancy	
between the appraisal	between the appraisal	
results of two or more	results of two or more	
professional appraisers	professional appraisers	
is 10 percent or more of	is 10 percent or more of	
the transaction amount.	the transaction amount.	
4. No more than 3 months may	4. No more than 3 months may	
elapse between the date of the	elapse between the date of the	
appraisal report issued by a	appraisal report issued by a	
professional appraiser and the	professional appraiser and the	
contract execution date;	contract execution date;	
provided, where the publicly	provided, where the publicly	
announced current value for	announced current value for	
the same period is used and	the same period is used and	
not more than 6 months have	not more than 6 months have	
elapsed, an opinion may still	elapsed, an opinion may still	
be issued by the original	be issued by the original	
professional appraiser.	professional appraiser.	
Article 12	Article 12	The reason for the amendment to
Where the Bank acquires or	Where the Bank acquires or	this Article is same as that for
disposes of memberships or	disposes of memberships or	Article 10.
intangible assets and the	intangible assets and the	
transaction amount reaches 20	transaction amount reaches 20	
percent or more of paid-in	percent or more of paid-in	
capital or NT\$300 million or	capital or NT\$300 million or	
more, except in transactions with	more, except in transactions with	
a government agency, the	a government agency, the	
company shall engage a certified	company shall engage a certified	

Post-amendment	Pre-amendment	Explanations
public accountant prior to the	public accountant prior to the	
date of occurrence of the event	date of occurrence of the event	
to render an opinion on the	to render an opinion on the	
reasonableness of the transaction	reasonableness of the transaction	
price; the CPA shall comply	price; the CPA shall comply	
with the provisions of Statement	with the provisions of Statement	
of Auditing Standards No. 20	of Auditing Standards No. 20	
published by the ARDF.	published by the ARDF.	
Article 15	Article 15	The domestic money market
When the Bank intends to	When the Bank intends to	funds referred to in Paragraph 1
acquire or dispose of real	acquire or dispose of real	of Article 14 of the Regulation is
property from or to a related	property from or to a related	the money market fund issued
party, or when it intends to	party, or when it intends to	by the agency engaging in the
acquire or dispose of assets other	acquire or dispose of assets other	securities investment trust
than real property from or to a	than real property from or to a	business and approved by the
related party and the transaction	related party and the transaction	Financial Supervisory
amount reaches 20 percent or	amount reaches 20 percent or	Commission pursuant to the
more of paid-in capital, 10	more of paid-in capital, 10	Securities Investment Trust and
percent or more of the	percent or more of the	Consulting Act. Hence, the text
company's total assets, or	company's total assets, or	of Paragraph 1 of the Article is
NT\$300 million or more, except	NT\$300 million or more, except	amended.
in trading of government bonds	in trading of government bonds	
or bonds under repurchase and	or bonds under repurchase and	
resale agreements, or	resale agreements, or	
subscription or repurchase of	subscription or redemption of	
money market funds issued by	domestic money market funds,	
domestic securities investment	the company may not proceed to	
trust enterprises, the company	enter into a transaction contract	
may not proceed to enter into a	or make a payment until the	
transaction contract or make a	following matters have been	
payment until the following	approved by the audit committee	
matters have been approved by	and the board of directors:	
the audit committee and the		
board of directors:		
1. The purpose, necessity and	1. The purpose, necessity and	
anticipated benefit of the	anticipated benefit of the	
acquisition or disposal of	acquisition or disposal of	
assets.	assets.	
2. The reason for choosing the	2. The reason for choosing the	
related party as a trading	related party as a trading	
counterparty.	counterparty.	
3. With respect to the acquisition	3. With respect to the acquisition	

Post-amendment	Pre-amendment	Explanations
of real property from a	of real property from a	
related party, information	related party, information	
regarding appraisal of the	regarding appraisal of the	
reasonableness of the	reasonableness of the	
preliminary transaction terms	preliminary transaction terms	
in accordance with Article 16	in accordance with Article 16	
and Article 17.	and Article 17.	
4. The date and price at which	4. The date and price at which	
the related party originally	the related party originally	
acquired the real property, the	acquired the real property, the	
original trading counterparty,	original trading counterparty,	
and that trading	and that trading	
counterparty's relationship to	counterparty's relationship to	
the company and the related	the company and the related	
party.	party.	
5. Monthly cash flow forecasts	5. Monthly cash flow forecasts	
for the year commencing	for the year commencing	
from the anticipated month of	from the anticipated month of	
signing of the contract, and	signing of the contract, and	
evaluation of the necessity of	evaluation of the necessity of	
the transaction, and	the transaction, and	
reasonableness of the funds	reasonableness of the funds	
utilization.	utilization.	
6. An appraisal report from a	6. An appraisal report from a	
professional appraiser or a	professional appraiser or a	
CPA's opinion obtained in	CPA's opinion obtained in	
compliance with the	compliance with the	
preceding article.	preceding article.	
7. Restrictive covenants and	7. Restrictive covenants and	
other important stipulations	other important stipulations	
associated with the	associated with the	
transaction.	transaction.	
The calculation of the	The calculation of the	
transaction amounts referred to	transaction amounts referred to	
in the preceding paragraph shall	in the preceding paragraph shall	
be made in accordance with	be made in accordance with	
Article 31, paragraph 2 herein,	Article 31, paragraph 2 herein,	
and "within the preceding year"	and "within the preceding year"	
as used herein refers to the year	as used herein refers to the year	
preceding the date of occurrence	preceding the date of occurrence	
of the current transaction. Items	of the current transaction. Items	
that have been approved by the	that have been approved by the	

Post-amendment	Pre-amendment	Explanations
audit committee and the board of	audit committee and the board of	F
directors need not be counted	directors need not be counted	
toward the transaction amount.	toward the transaction amount.	
When a matter is submitted for	When a matter is submitted for	
discussion by the board of	discussion by the board of	
directors pursuant to paragraph 1	directors pursuant to paragraph 1	
and preceding paragraph, the	and preceding paragraph, the	
board of directors shall take into	board of directors shall take into	
full consideration each	full consideration each	
independent director's opinions.	independent director's opinions.	
If an independent director	If an independent director	
objects to or expresses	objects to or expresses	
reservations about any matter, it	reservations about any matter, it	
shall be recorded in the minutes	shall be recorded in the minutes	
of the board of directors	of the board of directors	
meeting.	meeting.	
The matters for which paragraph	The matters for which paragraph	
1 shall be approved by more	1 shall be approved by more	
than half of all audit committee	than half of all audit committee	
members and then submitted to	members and then submitted to	
the board of directors for a	the board of directors for a	
resolution, and shall be subject	resolution, and shall be subject	
to mutatis mutandis application	to mutatis mutandis application	
of Article 6, paragraphs 2 and 3.	of Article 6, paragraphs 2 and 3.	
Article 23	Article 23	According to the purpose of the
The Bank that conducts a	The Bank that conducts a	amendment to the Regulation,
merger, demerger, acquisition,	merger, demerger, acquisition,	the merger of a company with its
or transfer of shares, prior to	or transfer of shares, prior to	100 percent -owned subsidiary
convening the board of directors	convening the board of directors	or the merger between the
to resolve on the matter, shall	to resolve on the matter, shall	subsidiaries 100 percent owned
engage a CPA, attorney, or	engage a CPA, attorney, or	by the company shall be deemed
securities underwriter to give an	securities underwriter to give an	the organization adjustment in a
opinion on the reasonableness of	opinion on the reasonableness of	same group, so the requirement
the share exchange ratio,	the share exchange ratio,	of an opinion on reasonableness
acquisition price, or distribution	acquisition price, or distribution	issued by an expert may be
of cash or other property to	of cash or other property to	exempted. Hence, in conjunction
shareholders, and submit it to	shareholders, and submit it to	with Article 22 of the
the board of directors for	the board of directors for	Regulation, a proviso is added to
deliberation and passage.	deliberation and passage.	the Article.
However, the requirement of		
obtaining an aforesaid opinion		
on reasonableness issued by an		

Post-amendment	Pre-amendment	Explanations
expert may be exempted in the		
case of a merger by the Bank of		
a subsidiary in which it directly		
or indirectly holds 100 percent		
of the issued shares or		
authorized capital, and in the		
case of a merger between		
subsidiaries in which the Bank		
directly or indirectly holds 100		
percent of the respective		
subsidiaries' issued shares or		
authorized capital.		
Article 31	Article 31	In conjunction with Article 30 of
Under any of the following	Under any of the following	the Regulation, the Article is
circumstances, the Bank	circumstances, the Bank	amended as follows:
acquiring or disposing of assets	acquiring or disposing of assets	1. The reason for amending
shall publicly announce and	shall publicly announce and	Subparagraph 1 of Paragraph
report the relevant information	report the relevant information	1 and item (3) of
on the FSC's designated website	on the FSC's designated website	Subparagraph 6 of Paragraph
in the appropriate format as	in the appropriate format as	1 of the Article is same as that
prescribed by regulations within	prescribed by regulations within	for Article 15.
2 days counting inclusively from	2 days counting inclusively from	2. The equipment acquired or
the date of occurrence of the	the date of occurrence of the	disposed for the business
event:	event:	operating purpose is the item
1. Acquisition or disposal of real	1. Acquisition or disposal of real	required by a company for
property from or to a related	property from or to a related	daily business. Frequent
party, or acquisition or	party, or acquisition or	announcements and
disposal of assets other than	disposal of assets other than	declarations will reduce the
real property from or to a	real property from or to a	importance of the information
related party where the	related party where the	disclosure for reference.
transaction amount reaches 20	transaction amount reaches 20	Hence, Item (4) of
percent or more of paid-in	percent or more of paid-in	Subparagraph 4 of Paragraph
capital, 10 percent or more of	capital, 10 percent or more of	1 of the pre-amended Article
the company's total assets, or	the company's total assets, or	is amended and moved to
NT\$300 million or more;	NT\$300 million or more;	Subparagraph 4 of Paragraph
provided, this shall not apply	provided, this shall not apply	1 of the Article by referring to
to trading of government	to trading of government	Subparagraph 4 of Article 30
bonds or bonds under	bonds or bonds under	of the Regulation for a public
repurchase and resale	repurchase and resale	company whose paid-in
agreements, or subscription or	agreements, or subscription or	capital is NT\$10 billion or
repurchase of money market	redemption of domestic	more, the transaction amount

reaches NT\$1 billion or more.

money market funds.

funds issued by domestic

Post-amendment	Pre-amendment	Explanations
securities investment trust		3. Move Item (5) of
enterprises.		Subparagraph 4 of Paragraph
2. Merger, demerger,	2. Merger, demerger,	1 of the pre-amended Article
acquisition, or transfer of	acquisition, or transfer of	to Subparagraph 5 of
shares.	shares.	Paragraph 1 of the Article,
3. Losses from derivatives	3. Losses from derivatives	and move Subparagraph 4 of
trading reaching the limits on	trading reaching the limits on	Paragraph 1 of the
aggregate losses or losses on	aggregate losses or losses on	pre-amended Article to
individual contracts set out in	individual contracts set out in	Subparagraph 6 of Paragraph
the procedures adopted by the	the procedures adopted by the	1 of the Article.
company.	company.	4. By referring to the following
$\underline{4}$ . Where the type of asset		reason for amending Item 2 of
acquired or disposed is		Subparagraph 4 of Paragraph
equipment / machinery for		1 of Article 30 of the
business use, the trading		Regulation: the common
counterparty is not a related		corporate bonds acquired,
party, and the transaction		offered and issued by those
amount reaches NT\$1 billion		that specialize in investment
<u>or more</u> .		in the domestic primary
$\underline{5}$ . Where land is acquired under		market and the general
an arrangement on engaging		financial bonds without equity
others to build on the		involvement are the regular
company's own land,		business and the transaction
engaging others to build on		purpose is mainly and simply
rented land, joint construction		for earning interest while,
and allocation of housing		according to the existing
units, joint construction and		regulations, no announcement
allocation of ownership		is required for sales of the
percentages, or joint		bonds in the secondary
construction and separate sale,		market, and by considering
and the amount the Bank		the effect and consistency of
expects to invest in the		information disclosure, the
transaction is less than		bond related matters shall be
NT\$500 million.		excluded from the
<u>6</u> . Where an asset transaction	$\underline{4}$ . Where an asset transaction	announcement applicable
other than any of those	other than any of those	scope. On the other hand, it
referred to in the preceding	referred to in the preceding	has been found that, due to
<u>five</u> subparagraphs, a disposal	three subparagraphs, a	requirements of undertaking
of receivables by the Bank, or	disposal of receivables by the	businesses, a securities firm
an investment in the mainland	Bank, or an investment in the	may serve as a recommended
China area reaches 20 percent	mainland China area reaches	securities firm to guide an
or more of paid-in capital or	20 percent or more of paid-in	emerging listed company. As

Post-amendment	Pre-amendment	Explanations
NT\$300 million; provided,	capital or NT\$300 million;	such, according to Taipei
this shall not apply to the	provided, this shall not apply	Exchange, the subscription of
following circumstances:	to the following	the un-listed securities of the
(1) Trading of government	circumstances:	emerging-listed company in
bonds.	(1) Trading of government	question shall also be
(2) Securities trading by	bonds.	excluded from the
investment professionals	(2) Securities trading by	announcement applicable
on foreign or domestic	investment professionals	scope. Hence, Item (2) of
securities exchanges or	on foreign or domestic	Subparagraph 4 of Paragraph
over-the-counter markets,	securities exchanges or	1 of the pre-amended Article
or subscription by	over-the-counter markets,	is amended and moved to
investment professionals	or subscription of	Item (2) of Subparagraph 6 of
of ordinary corporate	securities by a securities	Paragraph 1 of the Article.
bonds or of general bank	firm, either in the primary	5. The reason for amending Item
debentures without equity	market or in accordance	(3) of Subparagraph 4 of
characteristics that are	with relevant regulations.	Paragraph 1 of the
offered and issued in the		pre-amended Article is same
domestic primary market,		as that for Article 15, and the
or subscription by a		amendment is moved to Item
securities firm of		(3) of Subparagraph 6 of
securities as necessitated		Paragraph 1 of the Article.
by its undertaking		6. Also, according to Paragraph
business or as an advisory		5 of Article 30 of the
recommending securities		Regulation, it is specifically
firm for an emerging stock		prescribed that, for the items
company, in accordance		required to be announced, if
with the rules of the		any error or omission is made
Taipei Exchange.		in the announcement which
(3) Trading of bonds under	(3) Trading of bonds under	requires correction, the total
repurchase / resale	repurchase / resale	items shall be re-announced
agreements, or repurchase	agreements, or	and re-declared in 2 days after
of money market funds	subscription or	learning the error or omission.
issued by domestic	redemption of domestic	Hence, Paragraph 5 of the
securities investment trust	money market funds.	Article is amended.
enterprises.	(4) Where the type of asset	
	acquired or disposed is	
	equipment/machinery for	
	business use, the trading	
	counterparty is not a	
	related party, and the	
	transaction amount is less	
	than NT\$500 million.	

Post-amendment	Pre-amendment	Explanations
	(5) Where land is acquired	
	under an arrangement on	
	engaging others to build	
	on the company's own	
	land, engaging others to	
	build on rented land, joint	
	construction and	
	allocation of housing	
	units, joint construction	
	and allocation of	
	ownership percentages, or	
	joint construction and	
	separate sale, and the	
	amount the Bank expects	
	to invest in the transaction	
	is less than NT\$500	
	million.	
The amount of transactions	The amount of transactions	
above shall be calculated as	above shall be calculated as	
follows:	follows:	
1. The amount of any individual	1. The amount of any individual	
transaction.	transaction.	
2. The cumulative transaction	2. The cumulative transaction	
amount of acquisitions and	amount of acquisitions and	
disposals of the same type of	disposals of the same type of	
underlying asset with the	underlying asset with the	
same trading counterparty	same trading counterparty	
within the preceding year.	within the preceding year.	
3. The cumulative transaction	3. The cumulative transaction	
amount of real property	amount of real property	
acquisitions and disposals	acquisitions and disposals	
(cumulative acquisitions and	(cumulative acquisitions and	
disposals, respectively) within	disposals, respectively) within	
the same development project	the same development project	
within the preceding year.	within the preceding year.	
4. The cumulative transaction	4. The cumulative transaction	
amount of acquisitions and	amount of acquisitions and	
disposals (cumulative	disposals (cumulative	
acquisitions and disposals,	acquisitions and disposals,	
respectively) of the same	respectively) of the same	
security within the preceding	security within the preceding	
year.	year.	

Post-amendment	Pre-amendment	Explanations
"Within the preceding year" as	"Within the preceding year" as	
used in the preceding paragraph	used in the preceding paragraph	
refers to the year preceding the	refers to the year preceding the	
date of occurrence of the current	date of occurrence of the current	
transaction. Items duly	transaction. Items duly	
announced in accordance with	announced in accordance with	
these Procedures need not be	these Procedures need not be	
counted toward the transaction	counted toward the transaction	
amount.	amount.	
The Bank shall compile monthly	The Bank shall compile monthly	
reports on the status of	reports on the status of	
derivatives trading engaged in	derivatives trading engaged in	
up to the end of the preceding	up to the end of the preceding	
month by itself and any	month by itself and any	
subsidiaries, and enter the	subsidiaries, and enter the	
information in the prescribed	information in the prescribed	
format into the information	format into the information	
reporting website designated by	reporting website designated by	
the FSC by the 10th day of each	the FSC by the 10th day of each	
month.	month.	
When the Bank at the time of	When the Bank at the time of	
public announcement makes an	public announcement makes an	
error or omission in an item	error or omission in an item	
required by regulations to be	required by regulations to be	
publicly announced and so is	publicly announced and so is	
required to correct it, all the	required to correct it, all the	
items shall be again publicly	items shall be again publicly	
announced and reported in their	announced and reported in their	
entirety within two days	entirety.	
counting inclusively from the		
date of knowing of such error or		
omission.		
The Bank acquiring or disposing	The Bank acquiring or disposing	
of assets shall keep all relevant	of assets shall keep all relevant	
contracts, meeting minutes, log	contracts, meeting minutes, log	
books, appraisal reports and	books, appraisal reports and	
CPA, attorney, and securities	CPA, attorney, and securities	
underwriter opinions at the	underwriter opinions at the	
Bank, where they shall be	Bank, where they shall be	
retained for 5 years except	retained for 5 years except	
where another act provides	where another act provides	
otherwise.	otherwise.	

# Election Item No. 4: Election of 25th term of the Bank's Directors (including Independent Directors).

# **Explanation:**

- 1. When holding its first extraordinary shareholders' meeting of 2014 (December 8, 2014), the Bank specifically amended Paragraph 2 of Article 18 of its Articles of Incorporation to revise the term of office of the 24th term of Directors to be two years and seven months, so the election of its 25th term of Directors can occur at this year's Shareholders' Meeting. Nevertheless, no re-election was timely held when the term of office of the 23rd term of Directors and Supervisors expired (November 25, 2014) which resulted in the circumstance where the term of office of the entire body of the 24th term of the Bank's Directors will continue until after the day when Shareholders' Meeting is held. This is contrary to the purpose of the aforesaid amendment to the Articles of Incorporation. Hence, to fulfill the purpose of the aforesaid amendment to the Articles of Incorporation and timely reflect shareholders' opinions on the Bank operation, an early full re-election of Directors is proposed.
- 2. This Shareholders' Meeting will elect 9 Directors (including 3 Independent Directors) for the 25th term, with the term of office from June 16, 2017 to June 15, 2020 for a total of three years.
- 3. The Director (including Independent Director) candidate list for this election was already passed by the review of the Bank's Directors in the 29th meeting of the 24th term of the Board of Directors, which was held on April 25, 2017. The details are as per the attachment.

Shareholders Speech: Representative of CHB Corporate Union Tsao, ○-Kun (Shareholder No.2629040) said that when the director candidate of TSFHC was the president of CHB in 2007, he instructed to transfer half amount of line of credit to Taishin Bank in a case of 1.3 billion syndication loan. Tsao proposed the question about the conflict of interest and the qualification of the director and asked CHB to deal with the matter. Representative of Chung-Hsin Leisure Life Development Business Co., Ltd., Liu, ○-An (Shareholder No.2837110) spoke.

Before the election, the chairman asked 5 shareholders volunteered to be the ballot examiner to scrutinize balloting. Because more than 5 shareholders volunteered to be the ballot examiner, the Bank drew lots to decide the ballot examiner.

A total of 67 shareholders were registered to attend the draw. After the chairman selected four people and asked the shareholder Mr. Wang to select the fifth people from lots, the five shareholders, Shareholder No. 3003547 Huang, O-Dong, Shareholder No. 2778876 Taiwan Cooperative Bank Co., Ltd. representative Liu, O-Xin, Shareholder No. 3002740 Huang, O-Zhen, Shareholder No. 2587990 Wang, O-Yun and Attendance No. 600010 Kang, O-Ling, were chosen as the scrutineers.

8,050,915,421 shares were represented by the shareholders present in person or by proxy at the time of starting voting, amounting to 89.80% of the total number of voting shares issued by the Bank; 8,584,183,886 shares were represented by the shareholders present in person or by proxy while beginning counting votes, accounting for 95.75% of the total number of voting shares issued by the Bank.

#### **Election results:**

### List of elected Directors:

Name	Elected Votes	
Chang, Ming-Daw	8,099,935,069	
(Delegate of Ministry of Finance (MOF))		
Juan, Ching-Hwa	8,098,752,433	
(Delegate of MOF)	8,098,732,433	
Lin, Chih-Hsien	8,074,824,326	
(Delegate of National Development Fund, Executive Yuan)	8,074,824,320	
Lee, Shih-Tsung	8,068,286,331	
(Delegate of Lee Investment Co., Ltd.)	6,006,260,331	
Chen, Hwai-Chou	6,936,479,677	
(Delegate of Taishin Financial Holding Co., Ltd.(TSFHC))	HC)) 0,930,479,677	
Wu, Cheng-Ching	6,936,398,604	
(Delegate of TSFHC)	0,230,328,004	

# List of elected Independent Directors:

Name	Elected Votes
Liang, Kuo-Yuan	7,357,721,627
Pan, Jung-Chun	6,486,048,389
Yu, Chi-Chang	4,589,323,230

# Discussion Item No. 5: The release of non-competition restrictions for the Bank's directors (including independent directors) of the 25th term is proposed for approval.

# **Explanation:**

1. According to Paragraphs 1 and 5, Article 209 of Company Act, a director who does anything for himself or on behalf of another person that is within the scope of the company's business, shall explain to the meeting of shareholders the essential contents of such an act and secure its approval. In case a director violates the regulation, the meeting of shareholders may, by a resolution, consider the earnings in such an act as earnings of the company. In addition, in light of letter No. 89206938, released by Ministry of

Economic Affairs on April 24th, 2000, in case a legal person acts as a shareholder of a company or a delegate elected as director pursuant to Paragraph 2, Article 27 of Company Act, both the delegate and the legal person shall abide by non-competition restrictions.

- 2. For the Bank's 25th term of directors (including independent directors) and the legal persons represented by them, when conducting any activities or taking on any post for himself or on behalf of another person within the scope of the Bank's business, on the premise without prejudice to the Bank's interests, the release of non-competition restrictions is proposed for approval in accordance with Article 209 of the Company Act.
- 3. In order to facilitate shareholders exercising their voting rights by electronic transmission, the "list of candidates for the Bank's 25th term of non-independent directors and independent directors to be released from non-competition restrictions" (as attached) is enclosed in the handbook. After electing the non-independent directors and independent directors in the meeting of shareholders, the final list will be confirmed.

Shareholder Speech: Representative of Taishin Financial Holding Co., Ltd. Lee, ○-Min (Shareholder No. 2837094).

The chairman had decided to submit an item for a vote.

8,584,184,229 shares were represented by the shareholders present in person or by proxy, accounting for 95.75% of the total number of voting shares issued by the Bank.

# **Voting results:**

Approval votes: 5,892,976,433 shares/68.65% (1,090,551,387 shares from E-voting)

Disapproval votes: 372,931 shares (372,417 shares from E-voting)

Abstention votes: 2,690,834,865 shares (284,974,875 shares from E-voting)

**Resolution:** voted and approved as proposed.

# Attachment

# 2017 Annual General Meeting of CHB List of the Bank's 25th term of Directors (including Independent Directors) to be released from non-competition restrictions

Name	Current Positions in other Companies
Ministry of Finance (MOF)	Director of Taiwan Financial Holding Co., Ltd. Director of Mega Financial Holding Co., Ltd.
	Director of Hua Nan Financial Holdings Co., Ltd.
	Director of First Financial Holding Co., Ltd.
	Director of Taiwan Cooperative Financial Holding Co., Ltd.
	Director of Land Bank of Taiwan Co., Ltd.
	Director of Taiwan Business Bank Co., Ltd.
Delegate of MOF: Juan, Ching-Hwa	Supervisor of Bank Taiwan Insurance Brokers Co., Ltd.
National Development	Director of iPASS Corporation
Fund, Executive Yuan	Director of Mega Financial Holding Co., Ltd.
Taishin Financial	Director and Supervisor of Taishin International Bank Co., Ltd.
Holding Co., Ltd	Director and Supervisor of Taishin Securities Co., Ltd.
(TSFHC)	Director and Supervisor of Taishin Asset Management Co., Ltd.
Delegate of TSFHC:	Director of TSFHC
Wu, Cheng-Ching	Director of China Investment & Development Co., Ltd.

# **Questions and Motions**

Shareholders Speech: Representative of CHB Corporate Union Tsao, ○-Kun (Shareholder No.2629040) proposed that: The Bank should appoint accountants or attorneys to start an investigation into a foresaid syndication loan in 2007 or similar cases; The Bank should seal up the votes of the directors election and proceed an investigation into the independent directors election to find out that if TSFHC voted FOR candidate Pan, Jung-Chun. Shareholder Du, ○-Cheng (Attendance No. 600003) proposed an objection to the procedure for convening the shareholders' general meeting and the method of adopting resolutions. Shareholder Syu, ○-Huai (Attendance No.600006) proposed not to vote on a certain shareholder's proposal. Shareholder Lin, ○- Hong (Shareholder No.2265095) proposed that the Bank should vigorously protest and file a lawsuit against TSFHC for its hostile speech to the Bank in the future. Shareholder Yu, ○- Huei (Attendance No.200038) stated her support and encouragement to the Bank's management team.

The adjournment: 1:25 p.m

Chang Hwa Commercial Bank, Ltd. **Audit Report of Audit Committee February 24, 2017** 

To: Shareholders of Chang Hwa Commercial Bank, Ltd.

The Board of Directors has prepared the 2016 Report on Business Operations and various financial statements (including Balance Sheet, Statement of Comprehensive Income, Statement of Changes in Equity, and Cash Flow Statement). All the financial statements have been certified by Jerry Gung, CPA and Walter Liu, CPA of Deloitte & Touche, and upon which a Standard Unqualified Opinion has been issued. These statements referred to above present fairly the financial position as of December 31, 2016 and the operation results and cash flows in 2016 of the company. The Audit Committee has reviewed the above-mentioned statements in accordance with Article 14-4 of the Securities and Exchange Act and Article 219 of the Company Act and hereby provides such audit report.

The Audit Committee, Chang Hwa Commercial Bank, Ltd.

Independent Director & Chairman: Kuo-Yuan Liang

Independent Director: Shang-Chen Chen

Yuan Liang Kungkun King Show Jung-Chum Pan Independent Director: Jung-Chun Pan

Chang Hwa Commercial Bank, Ltd. **Audit Report of Audit Committee April 25, 2017** 

To: Shareholders of Chang Hwa Commercial Bank, Ltd.

The Board of Directors has prepared the 2016 Earnings Distribution Proposal. The Audit Committee has reviewed the aforementioned Proposal in accordance with Article 14-4 of the Securities and Exchange Act and Article 219 of the Company Act, and confirmed its consistency with related laws and rules. The Audit Committee hereby provides the said audit report.

Jung-Chun Pan

The Audit Committee, Chang Hwa Commercial Bank, Ltd.

ng Kiwele-Tep Independent Director & Chairman: Kuo-Yuan Liang

Independent Director: Shang-Chen Chen

Independent Director: Jung-Chun Pan

# 2016 Business Report of Chang Hwa Commercial Bank, Ltd.

In January 2017, the International Monetary Fund (IMF) published its world economic outlook that revised the 2016 global economic growth down to 3.1%. The report highlighted a drop in corporate investments in the United States during the first half of the year, impacted by the weakened market demand and strong dollar. However, the recovery of the labor market combined with wage growth fueled private spending and the real estate market, contributing to an expected annual growth rate of 1.6%. Meanwhile, political and economic uncertainty increased in the Eurozone after Brexit, which undermined confidence among corporations and consumers. Fortunately, the crisis was alleviated by the British interest rate cuts and continued loose monetary policy in the Euro zone, which as a result, boosted economic momentum with annual economic growth expected to be 1.7%. Growth in Mainland China continued to slow with estimated annual economic growth of 6.7%, mainly affected by rising debt risk, sustained economic restructuring, the elimination of excess capacity. In Japan, Prime Minister Shinzo Abe's decision to delay a sales tax increase, followed by his 28.1-trillion Yen financial incentives announced in early August 2016, is expected to stimulate domestic demands and private spending, especially when corporate demand for labor has increased. Annual economic growth is estimated to reach 0.9% for the vear.

With regards to the domestic economy, the Directorate-General of Budget, Accounting, and Statistics (Executive Yuan) published its report on January 25, 2017, which revised economic growth to 1.4% for 2016. The report showed strong private spending in the first half of the year due to holiday spending (Chinese New Year, Qingming and Duanwu). The peak season was followed by slower salary growth coupled with reduction in net demand for labor that undermined private consumption. As a result, private spending growth rate has been revised down from 2.68% in 2015 to 1.99%. In terms of private investment, ongoing decrease in the price and volume of real estate transactions has discouraged private construction projects since 2015, and private investments continued to weaken given the nation's lack of incentives for business ventures as compared to many other Asian countries. Nevertheless, private investments still expanded by 1.68% as semiconductor manufacturers and suppliers invested extensively to maintain technological advantage and to accommodate newer, smarter applications of their products.

Import-Export trade had suffered in the first half of the year due to the world's stagnant economy and competition from Chinese suppliers. It was not until the second half when demands for new consumer electronics increased that growth gradually rebounded quarter by quarter, and contributed to the rise of imports. Overall, export and import trade were estimated to grow by 2.14% and 3.34%, respectively. Consumer price index (CPI) is expected to rise by 1.40% for the year, as food price increased due to impact of local climate and typhoons, while global prices of commodities are also showing signs of recovery. With regards to the interest rates, the Central Bank has maintained discount rate, accommodations

with collateral rate, and accommodations without collateral rate unchanged at 1.375%, 1.75% and 3.625%, respectively. Given the recovery of export growth and moderate increase in private spending, investment, and consumer price, the Central Bank is expected to maintain interest rates unchanged over the short term, as opposed to following the Fed's rate hike footsteps. As for exchange rate movement, the TWD strengthened moderately between January and August 2016 due to quantitative easing undertaken by European Central Bank (ECB) and Bank of Japan (BOJ). The Fed's decision to postpone interest rate hike in the first half of the year that attracted global capital back into Asia, and positive export growth rate in July and August 2016. Later, as the Fed started to raise interest rates, the TWD weakened against the USD.

Despite the challenging economic and financial environment, the Bank still managed to deliver exceptional results in 2016, owing to the contribution of all employees, with cumulative pre-tax earnings reaching TWD 14.083 billion, making 2016 the 7th consecutive year in which the Bank has earned more than TWD 10 billion in earnings, living up to shareholder's expectations. In terms of asset quality, the Bank managed to maintain its non-performing loan ratio at 0.25% and loan loss coverage ratio at 458.58%. Furthermore, the Bank was selected a composition of the TWSE Corporate Governance 100 Index by Taiwan Stock Exchange in 2016. At the same time, the Bank was also evaluated as top 5% among Taiwan listed companies in corporate governance by Taiwan Stock Exchange in 2016, which represented an acknowledgment of the Bank's sound management practices in a number of aspects including corporate governance, finance, business growth, and solid operation. We would like to thank all our shareholders for their long-term support and encouragement. In the future, the Bank will continue to strive for excellence.

The details of the 2016 business results of the Bank, the 2017 Annual Business Plan, the Future Development Strategy, and the impact of the external competitive environment, the regulatory environment and the overall business environment and the latest credit rating are summarized as follows:

# A. 2016 Results of Operations

# (a) Organization changes

- To enhance the functionality and increase competitiveness of the organization, the Bank made the decision to separate its Wealth Management Section from the Domestic Banking Division, which became the Wealth Management Division on April 1, 2016.
- 2. To reduce the business tax burden, support government policy and offer better protection for consumers, the Bank undertook a short form merger to acquire the life insurance business from its former subsidiary, CHB Life Insurance Agency Company, Ltd. and non-life insurance business from CHB Insurance Brokerage Company, Ltd. Under this arrangement CHB, assumed all rights and obligations of the respective subsidiaries, and established the Insurance Agency Division on

- April 1, 2016 to provide life and non-life insurance agency services.
- 3. To centralize loan management activities for better operating efficiency, the Bank reorganized its collection team on July 25, 2016. Under this adjustment, the loan management team that previously operated as a sub-section under the Commercial Regional Center now belongs to the Loan Asset Management Division.
- 4. To more effectively promote securities underwriting services, an Underwriting Section and a Brokerage Section were created under the Domestic Banking Division to oversee the Bank's securities underwriting and brokerage activities.

# (b) Accomplishments

# 1. Corporate banking:

Launched new corporate lending solutions, including: loans against fund account, photovoltaic project lending, machinery upgrade loans, and machinery export loans, and supply chain factoring.

# 2. Consumer banking:

Launched new personal lending solution, including: green energy motorcycle hire purchases, privileged employee loans, and investment-backed loans.

# 3. Syndicated loans:

A total of 106 syndicated loan cases were completed by domestic business units in 2016. CHB served as lead arranger in 7 of these cases, and co-arranger in 42 and ordinary participant in the 57 remaining cases.

# 4. Deposits:

Provided new services interbank cash deposits over ATM and cardless withdrawals.

#### 5. Credit card:

- (1) Issued VISA Infinite and MasterCard World cards; launched HCE mobile credit card service.
- (2) Enabled credit cards and debit cards to be used for payment at government agencies, and enabled credit cards to be used as carriers for digital invoices.
- (3) Launched credit card marketing campaigns including: \$1,000 shopping credit for new cardholders with spending requirement, 5% cashback on Taiwan Railway purchases, \$100 rebate for \$888 spent at Welcome, 40% off movie tickets daily at selected cinemas, cashback and installment option for insurance premiums, Taiwan High Speed Rail business class upgrades and standard class discounts, discounts at selected restaurants, installment option for online shopping, and concessions for shopping at department stores.

# 6. Foreign Exchange:

(1) All branches of the Bank have become full-fledged foreign currency units,

- while 70 of them are full-service foreign currency units and 116 of them are designated foreign exchange units.
- (2) Launched foreign currency NCD and foreign currency clearance/settlement banking services.

### 7. Trust:

- (1) In 2016, the Bank added 114 new domestic funds, 80 new offshore funds, 23 foreign bonds and 31 overseas ETF to the product portfolio. As of the end of 2016, the Bank had a total of 746 domestic funds, 1,157 offshore funds, 23 foreign bonds and 31 overseas ETF, distributed to the market, giving investors a broad range of selections to choose from.
- (2) The Bank added 2 new domestic funds launched to its custodial services. In terms of the size of assets under custody, the Bank ranked 6th among local peers.

# 8. Wealth Management:

- (1) Adopted two separate training programs for general employees and financial advisors, and took measures to enhance the professional capacity of financial advisors.
- (2) Eight investment seminars of distinctive themes were organized in 2016 to raise customers' satisfaction towards the Bank.

# 9. E-banking:

- (1) Developed a hospital-exclusive mobile app that offers useful features such as appointment booking, payment, and medicine collection. The app allows customers to make real-time inquiries and payments while reducing waiting time.
- (2) Actively promoted the use of the Web ATM service due to its many advantages, including low cost, high collection efficiency, and applicability in a wide range of business activities (including but not limited to healthcare and meat auctions). This service continues to exhibit growing transaction volume.
- (3) In response to increasing demand for third-party collection and payment services, CHB has launched an O2O solution based on QR Code to accommodate domestic transactions; for cross-border transactions, CHB has collaborated with Tenpay to launch an O2O solution based on the WeChat Pay service, which enables users to make and collect payments using the same account.
- (4) The Bank's official website underwent a makeover that gives users the optimized web page layout depending on the type of device they use, and hence provides customers with a whole new user experience.

# 10. Information Technology:

- (1) The Bank's information system had passed the ISO 27001: 2013 reevaluated certification.
- (2) Continued efforts in implementing various information systems, while developing new electronic payment systems to support new services.
- (3) The Bank continues to maintain and develop its offshore branch core account system and Internet banking system. Improvements are being made to the 2nd generation payment system in China, while on-site backups are being developed for all branches located in China.

# 11. Risk Management:

- (1) Established Industry Limit Guidelines for effective diversification across a broad range of industries. Meanwhile, credit risk management practices are being escalated for overseas credit exposure, including China.
- (2) Implemented the Bank's 2016 risk appetite statement so that every business and management activity was properly aligned with the target risk appetite, therefore ensuring compliance with financial supervisory regulations and best corporate governance practices.

# 12. Non-performing loan management:

As of the end of December 2016, non-performing loans amounted to NT\$3.516 billion or 0.25%, and the loan loss coverage ratio stood at 458.58%.

# 13. Relocation of domestic branches:

Relocate Neihu Branch (the Bank's first digital branch) and Siyuan Branch.

# 14. New overseas branches:

Set up a subsidiary, Chang Hwa Bank (China) Ltd. and a Nanjing Branch in China, in addition to Yangon Representative Office in Myanmar, Manila Branch in Philippines, and Chang Hwa Bank (Cambodia) Specialized Bank, Ltd. in Phnom Penh.

#### 15. Awards:

- (1) The Bank was given an excellent performance rating in the FSC's 2015 (10th) SME lending review.
- (2) Received the 2015 Excellent Credit Guarantee Partner Award, Guaranteed Credit Growth Award, and Outstanding Credit Manager commendation from Ministry of Economic Affairs, R.O.C.
- (3) Received the 2016 "Electronic Banking Excellence Award Best System and Best Innovation Domestic Bank Division" from Financial Information Service Co., Ltd.
- (4) Received the Diamond Award (2nd) RMB Futures Market Maker of the Year from Taiwan Futures Exchange.

# 16. Participation in social welfare:

- (1) Made donations to the "Tainan City Bureau of Social Affairs Social Aid Account" to assist the Tainan City Government in disaster relief and reconstruction following the recent earthquake in southern Taiwan.
- (2) Made donations to the "Taitung County Government Social Aid Account" to assist Taitung County Government in reconstruction from the aftermath of Typhoon Nepartak.
- (3) Made donations to Chinese Taipei Olympic Committee to fund the silver medal and the bronze medal incentives during the 2016 Rio Olympics, and encouraged the best performance from the nation's top athletes.
- (4) Made donations to the Taitung County Sports Association to assist in the training of top performers and potential athletes, and thereby contributed to sports development.
- (5) Sponsored the efforts of Huashan Social Welfare Foundation in delivering New Year meals and mobilizing volunteer services to lone elders.
- (6) Made donations to the "Tuition Support Program" organized by Taiwan Fund for Children and Families, which assisted financially disadvantaged elementary school and junior high school students in their studies.
- (7) Made donations to the program "Tuition Subsidy for Financially Disadvantaged High School Students" organized by Twilight Elite Development Association R.O.C.
- (8) Sponsored Commercial Times in organizing its first FinTech Creativity Challenge in the hope of bringing Taiwan into the new era of financial technology.
- (9) Sponsored the Department of Finance, National Sun Yat-sen University College of Management, in organizing its 24th Conference on the Theories and Practices of Securities and Financial Market.
- (10)Sponsored Global Views Commonwealth Publishing Group in organizing the 14th Annual Global Views Leaders Forum.
- (11)Made donations to Children's Lantern during the 2016 Taiwan Lantern Festival organized by the Tourism Bureau, Ministry of Transportation and Communication R.O.C.

# 17. Corporate Social Responsibility:

- (1) Published the Bank's 2015 corporate social responsibility report and obtained the certification of British Standards Institute (BSI).
- (2) The Bank's energy management system was certified by Societe Generale de Surveillance (SGS) for ISO 50001: 2011.

# (c) Budget Execution

- 1. The total deposit volume (excluding the deposit transferred from postal savings) reached NT\$1,553,286,413 thousand or 99.95% of the original budget target.
- 2. The total loans volume was NT\$1,347,855,030 thousand or 97.67% of the original budget target.
- 3. The total investment business (securities) volume was NT\$310,753,535 thousand or 102.19% of the original budget target.
- 4. The foreign exchange transactions totaled US\$122,587,053 thousand amounting to 88.46% of the original budget target.
- 5. The securities brokerage transactions totaled NT\$62,237,009 thousand or 83.40% of the original budget target.
- 6. The wealth management business volume was NT\$69,081,454 thousand or 81.87% of the original budget target.
- 7. The assets under custody totaled NT\$130,408,600 thousand or 89.35% of the original budget target.
- 8. The total card transaction volume (retail spend) reached NT\$16,221,641 thousand representing 100.21% of the original target.

# (d) Financial Highlights

- 1. Net interest income: NT\$21,726,769 thousand
- 2. Net income other than net interest income: NT\$9,281,712 thousand
- 3. Net revenue and gains: NT\$31,008,481 thousand
- 4. Provisions for bad debts expenses and guarantee liability: NT\$1,138,044 thousand
- 5. Total operating expenses: NT\$15,787,396 thousand
- 6. Income Before income Tax: NT\$14,083,041thousand
- 7. Income Tax expenses: NT\$1,997,069 thousand
- 8. Net income After income Tax: NT\$12,085,972 thousand
- 9. Other comprehensive income (loss), net of Tax: NT\$-1,077,343 thousand
- 10. Total comprehensive income: NT\$11,008,629 thousand
- 11. After tax EPS: NT\$1.35
- 12. Return on Assets (ROA):0.62%.
- 13. Return on Equity (ROE):9.05%

# (e) Research and Development

1. Active development of digital banking service that resulted in patent registration:

Financial technology (FinTech) is the latest trend in the global financial industry. In response to this trend, the Bank has taken pro-active steps to develop patented proprietary FinTech and combined them with relevant technologies to improve the

quality, efficiency and added value of conventional banking services. The Bank is confident that this development will yield higher profits and make the organization more competitive in digital banking. The Bank filed 8 patent applications in 2016. So far, the Intellectual Property Office, Ministry of Economic Affairs, has approved 4 new patents for the Bank's Internet banking login system, electronic payment security system, bill payment system, and cheque system. All of them have been implemented to banking services. The other 4 patents, including the customer development system, marketing system, integrated account system and fax transaction authentication system, have progressed to the review stage.

Enhancement of digital banking infrastructure: with regards to mobile communication, the Bank has adopted new mobile communication technologies to support the new version of its mobile securities trading service as well as the new personal banking app, mobile payment (TSM and HCE), iPay O2O, WeChat Pay O2O and other innovative services. In terms of cloud service, cloud technology is being adopted to support various types of FinTech service, given the technology's potential to reduce system development costs. As for the big data project, the Bank has completed the integration of external open data with internal data warehouse. In 2017, the Bank plans to collect data on users' browsing history on the CHB official website and their personal Internet banking system, and develop a more advanced big data platform to analyze data in a way that more effectively supports business development in all directions. In terms of blockchain development, the Bank has been invited to participate in the "Financial Blockchain Research and Application Development Committee" assembled by Financial Information Service Co., Ltd., and is starting practical development of blockchain technology for the corporate banking segment in 2017.

# 2. Research on economic and industry dynamics:

The world's financial market has become more unpredictable and changeable year after year. In an attempt to grasp the ongoing economic, political, and industrial developments around the world, the specific unit-in-charge of the Bank has extensively analyzed the economic and industry dynamics. The Bank closely monitored developments in key industries. These efforts were aimed to identify turning points in the business environment, and the reports were distributed to all branches and the Commercial Regional Center on a regular basis via video conferencing.

# 3. Business research and development reports and publications:

The Bank's management units had identified prevailing issues relating to business operations and the financial environment. Employees compiled these issues into research reports. A total of 22 studies were completed in 2016. The research reports were placed on reserve in the Bank's library and made accessible by all employees, thereby promoting their new knowledge as well as professional skills to improve and develop the Bank's business.

# B. 2017 Highlights of Business Plans

# (a) Business Directions and Operational Policies

# 1. Deposits:

- (1)Introduce new digital banking solutions, enhance electronic banking service and develop a third-party payment platform to provide customers with greater convenience and security. Attract NTD and foreign currency deposits to expand the overall deposit size while increase the source of current deposits.
- (2)Expand the Bank's foreign currency deposit pool by launching promotional campaigns in line with market trends for popular currencies such as USD, CNY, EUR, etc. The expansion of the deposit pool will help the Bank capture foreign currency opportunities to a greater extent.

# 2. Lending:

- (1)Support the government's innovative industry development policy by introducing project financing solutions. Promote supply chain financing as a means to the growth of both volume and utilized credit exposure among small and medium enterprises.
- (2)Promote consumer loans and personal investment loans as the two supporting pillars for the growth in retail banking.
- (3)Actively explore opportunities to lead-arrange, co-arrange, and take part in prominent international syndicated loans for greater volume and increase international visibility.
- (4)Explore opportunities in cross-strait financing as China introduces further deregulations on cross-border RMB lending. Deeply engage overseas local markets to enhance the proportion of direct lending.
- (5)Restructure loan portfolio to increase the weight of high-margin or high-income customers and shift towards small and medium enterprises for better net return on capital.
- (6)Adopt a quality and quantity balanced focus when developing business. Maintain credit asset quality and focus on risk segmentation in addition to

pursuing volume growth.

# 3. Foreign exchange:

- (1)Urge branches to take initiative in visiting premium customers for more opportunities to provide import, export, and foreign exchange services.
- (2)Strengthen relationships with depositary banks and correspondent banks; collaborate in expanding foreign exchange and its related services.
- (3)Promote cross-border payment collection as a means to increase the volume and market share of the Bank's foreign exchange service. Generate foreign exchange income in the form of fees income.

#### 4. Investment:

- (1)Develop a multitude of financial products in line with market trends; promote financial products as solutions to corporate finance for greater profit potential.
- (2)Exercise sound judgment of financial product trends and timely adjust investment portfolio.

### 5. Trust:

- (1)Select funds, offshore bonds and offshore ETFs that conform to current market trend and offer them to customers as part of the Bank's investment consulting service. Increase fee revenues by launching a broader variety of custodian services.
- (2)Provide customers with broader variety of trust services including real estate trust, real estate transaction trust, the elderly trust and disability trust.

# 6. Wealth management:

- (1)Enhance performance of the wealth management system as well as the training and retention of wealth management personnel.
- (2)Expand investment product variety for higher penetration of wealth management customers.

### 7. Insurance agency service:

- (1)Intensify promotional efforts on conventional protection-type and investment-linked insurance products of longer duration. Continue efforts in growing personal non-life insurance in the retail segment.
- (2)Utilize digital marketing solutions to improve the penetration of mortgage and life insurance products. Enhance collaboration across different departments for maximum cross-selling results.

### 8. Cards:

Launch credit cards with exclusive features and privileges designed for specific customer groups. Expand the card base and grow transaction acquisition services by applying segmented marketing.

# 9. E-commerce / Online banking:

- (1)Integrate collection/payment services into e-commerce and online transactions, and guide existing as well as new customers to making the best use of them.
- (2)Combine the Bank's advantage in financial technology, social media and payment service to develop its exclusive brand image and a fully featured mobile payment app.
- (3)Devote resources into developing a mobile banking app that focuses on distributing real-time messages. Build closer relationship and learn more about customers' needs through the use of social media.

#### 10. Services expansion in Overseas:

Broaden the variety of cross-strait banking services and achieve deeper penetration of featured services and products. Expand the Bank's global financial services and enhance global visibility.

#### 11. Securities brokerage:

Explore opportunities in the securities market by increasing market share of the Bank's online securities trading service. Increase revenue by guiding branches in exploring customers for underwriting services.

#### 12. Operational management:

- (1)Improve the quality of employees' core training. Develop digital banking and international finance talent. Raise overall talent quality for greater corporate competitiveness.
- (2)Develop advanced capital planning and asset/liability management; maintain adequate capital that supports business development and covers potential risks.
- (3)Take pragmatic steps toward corporate governance and conduct various business activities under robust supervision to secure shareholder interest and strive to attain the best results in corporate governance evaluation.

#### 13. Risk management operations:

- (1)Continue to improve its credit portfolio risk management and monitoring practices in a manner that conforms with its risk management policy, business characteristics, the latest Basel Capital Accord, and qualitative indicators and aims to provide the most accurate and timely information for executive risk managers.
- (2)Use risk assessment tools such as application/behavioral models to develop objective and consistent reviews on individual credit customers. Quantify risks to facilitate identification, assessment, monitoring and communication.

#### 14. Internal Control:

Implement the three lines of defense as part of the Bank's internal control. Integrate the first (self-audit), second (regulatory compliance and risk management) and third (internal audit) lines of defense to ensure the effectiveness

of the Bank's internal control policy.

#### 15. Regulatory compliance:

- (1)Enforce the Bank's compliance policy and practices.
- (2)Enhance the Bank's anti-money laundering and counter terrorist financing practices.

#### 16. Back-end operations:

- (1)Enhance IT security control; raise efficiency and availability of IT operations by improving existing workflow.
- (2)Increase non-operating revenues in the form of financial lease income. Reduce expenses and control procurement costs.
- (3)Aim to reduce 50,000KG of CO2 emission each year in support of government policies.

#### (b) Business Operational Targets

- 1. Deposit Volume: NT\$1,600,258,052 thousand
- 2. Loans Volume: NT\$1,375,932,275 thousand
- 3. Investment Business (Securities): NT\$331,787,211 thousand
- 4. Foreign Exchange Transactions: US\$118,764,579 thousand
- 5. Securities Brokerage Transactions: NT\$64,048,151 thousand
- 6. Wealth Management Transactions: NT\$74,125,000 thousand
- 7. Assets under custody: NT\$134,500,000 thousand
- 8. Credit Card (Transaction Amount): NT\$17,700,000 thousand

#### C. Future Development Strategy

#### (a) Deposits

Introduce new, upgraded banking services starting with the launch of digital foreign currency deposit accounts.

#### (b) Lending

- 1. Design domestic and cross-border foreign currency financing features for the "supply chain online financing system," and thereby expand the diversity of financial services offered to customers.
- 2. Continually adjust the credit portfolio and place more emphasis on SME lending for higher margin. Actively utilize SME credit guarantee fund as a means to improve credit quality and capital adequacy.

#### (c) Investment

Pay close attention to the movement of international capital market and changes in

counterparty credit ratings and actively develop diversified channels. Exercise robust liquidity management; optimize long term and short term allocation of funds by striking the right balance between liquidity and revenues.

#### (d) Foreign Exchange

Strive to become the agency bank for the foreign currency collection services of Financial Information Service Co., Ltd., and thereby increase the volume of foreign exchange transactions.

#### (e) Overseas Business

Support the government's New Southbound Policy by establishing local branches and merging local financial institutions in potential ASEAN countries. Search for suitable merger targets or investees and use them to quickly enter to local financial markets.

#### (f) Securities brokerage

Respond to new digital banking trends by introducing an online securities brokerage account opening system that has the potential to explore new customers and grow the securities brokerage business in volume and market share.

#### (g) Insurance agency service

Introduce innovative insurance products combined with the latest financial technology to satisfy customers' needs.

#### (h) Wealth Management

- 1. Assemble a professional investment service team (with product, taxation, and asset planning specialists) that focuses on exploring and maintaining relationships with high net worth individuals and corporate customers, and carrying out differentiated marketing strategies and services.
- 2. Connect trading platforms of peers for product offerings such as sub-brokerage, private equity funds, and innovative investments. Meanwhile, the Bank will progressively optimize its asset allocation and adjust the portfolio of products sold by introducing new marketing campaigns.

#### (i) Trust

Upgrade and test the existing fund system. Develop "New Generation Special Purpose Money Trust Trading System" to improve service efficiency and satisfy customers' investment requirements.

#### (j) Cards

- 1. To accommodate changes in consumers' payment methods, the Bank will be consolidating multiple services into a single card as a means to provide more incentives for using the CHB card and for raising customer loyalty.
- 2. Analyze data gathered from the "Open Financial Data and Application Program" to explore ways to complement the existing product line. Apply more advanced customer segmentation to help source new customers, increase card spending, and expand the card base more effectively.

#### (k) E-commerce / Online Banking

- 1. Introduce upgrades to the personal Internet banking and mobile banking systems.
- 2. Develop the collection payment app and the corporate Internet banking app.
- 3. Launch cloud-based payment (HCE ATM card) service.
- 4. Replace and upgrade the customer service system for better service efficiency.

#### (I) Operational Management

- 1. Develop a versatile talent training system that conforms with the Bank's business strategies. Implement an employee transformation program that provides them with the professional capacity needed to embrace the challenges of the Bank 3.0 era.
- 2. Continue raising the transparency of information disclosed to achieve sound corporate governance.
- 3. Achieve full utilization of assets held on hand to derive maximal benefits. For real estate properties under management, the Bank will adopt a variety of value-adding solutions such as leasing, superficies set-up, participation in city renewals, and cooperation with professional developers to maximize gains by utilizing the Bank's real estate.
- 4. Adopt a broad variety of pro-active debt collection strategies; monitor debt recovery progress on a regular basis and offer incentives to collectors for recovering overdue loans; resolve bad loans to maintain the Bank's asset quality.

#### (m)Risk Management Operations

- 1. Continue monitoring and management of credit exposure in China.
- 2. Develop credit risk management techniques and quantitative models for expected losses.
- 3. Improve existing operational risk management tools, and enhance the connection and integration of different management practices.

#### (n) Regulatory compliance

- 1. Ensure compliance in all aspects. Avoid being penalized by the supervisory authorities and suffering financial losses or damage to reputation for violations of the law. Continually assist all departments of the Bank in reviewing and revising operational guidelines, and thereby maintain the effectiveness of the internal control system.
- 2. Enforce anti-money laundering (AML) and countering terrorist financing (CTF) practices. Make plans for the evaluation and management of AML and CTF risks.
- 3. Continually enhance training intensities to raise employees' professional capacity while at the same time reduce compliance risks of the Bank.

#### (o) Back-end Operations

- 1. The Bank has made regulatory compliance, AML, CTF, information security, and financial derivative service as the key focuses of its audit effort. Steps have been taken to enhance the quality of internal audit. Improvements are being suggested to the management at appropriate time to ensure that the internal control system remains effective.
- 2. Upgrade to the latest information technology to accommodate the changing trends. Enhance information and network security control to give customers a safe transaction environment.
- 3. Adopt centralized processing for highly manual works and for services that have the potential to achieve economies of scale in purpose of lower operational risk and cost. For operations which centralized processing is unsuitable, the Bank will focus on improving system functions and simplifying procedures to cut down the amount of manual works involved.

# D.The Impact of the External Competitive Environment, Regulatory Environment, and Macroeconomic Environment

#### (a) External Competitive Environment

1. In response to the new FinTech era, the Financial Supervisory Commission has proposed its Financial Technology Development Strategy White Paper, which introduced detailed actions, goals and strategies toward achieving "Innovative Digital Technology in Smart Finance" by 2020. To contribute to this vision, the Bank has been invited by Financial Information Service Co., Ltd. to take part in the Corporate Finance Research Consulting Team of the Financial Blockchain Research and Application Development Committee, where it began practical development of blockchain technology for the corporate banking segment. It is the Bank's hope to raise the efficiency of financial services delivered by introducing innovative applications of the blockchain technology.

- 2. In an attempt to prevent the negative interest margin from widening to an extent that may threaten the financial security and solvency of insurance companies, the authorities have made an announcement to adjust assumed interest rate for reserves of new insurance contracts in 2017 (interest rates for NTD, USD and AUD insurance plans will be reduced by 25–50 basis points). This policy is expected to cause a rise in premiums across all types of insurance products in 2017. Although customers' anticipation in rising premiums may stimulate sales growth in the short term, high premiums would ultimately deter customers from purchasing insurance over the long run, which may negatively affect the Bank's business performance as an insurance agency in the future. The Bank will continue to observe changes in market interest rates, and make appropriate adjustments to its product strategy to minimize the impact of interest rate changes on the performance of the Bank's insurance business.
- 3. FundRich Securities Co. Ltd. is founded with the assistance of Taiwan Depository and Clearing Corporation. In September 2016, the company's online fund trading platform was launched. This new platform allows investors to open accounts and place orders online, and offers several advantages including lower subscription fees (as compared to orders placed through banks) and waived trust management fees. More than 8 thousand online accounts have been opened using the platform, which makes it a prominent competitor to conventional banks. The Bank will devote greater attention to improving products and services, including the quality of Internet banking services, the range of investment products offered, the user experience in the fund/bond system, and the training of financial advisors, to mitigate impact of price competition.

#### (b) Regulatory Environment

1. Establishment of the Countering Terrorist Financing Act:

The Countering Terrorist Financing Act was implemented under the President's order on July 27, 2016 to prevent and suppress funding to terrorism, terrorists and organizations and to enable international cooperation for the protection of national security and basic human rights. It provides a more robust foundation to the nation's counter terrorist financing efforts. According to the Counter Terrorist Financing Act, the Ministry of Justice serves as the competent authority for the Act, while the Executive Yuan is responsible for developing CTF policies, regulation review, planning, and general supervision of CTF activities. The competent authority is required to assemble a "Countering Terrorist Financing Review Committee" that specializes in reviewing the list of sanctioned terrorists

and organizations and devising appropriate measures.

Any individual, legal entity or organization that has been identified in the United Nations Security Council's resolution regarding terrorists, terrorist organizations, or the prevention of weapons proliferation need to be added to the sanction list and announced immediately by the competent authority.

2. Amendment of Notes on Anti-money Laundering and Countering Terrorist Financing for Banks:

In an attempt to enhance AML and CTF practices within the nation, the Financial Supervisory Commission reviewed and made several amendments and text correction to Notes on Anti-money Laundering and Countering Terrorist Financing for Banks on December 2, 2016 based on the 40 recommendations announced by the Financial Action Task Force (FATF).

For banks, the boards of directors and executive management are required to understand how their organizations are exposed to risk of money laundering and terrorist financing, as well as the types of AML and CTF measures in place. In addition, steps must be taken to develop proper AML and CTF culture within their organizations.

Each bank is required to establish an independent department that specializes in AML and CTF activities; in addition, the board of directors must appoint one senior manager to the role of AML/CTF Officer and provide the officer with adequate authority to serve as the second line of defense. This AML/CTF Officer shall report to the board of directors and supervisors at least once every six months.

Every branch, local and abroad, must have a senior manager assigned to supervise execution of AML/CTF policies and procedures, and conduct self-audits on related matters.

3. Amendment to Articles 7 and 8 of Regulations Governing Internal Operating Systems and Procedures for Banks Conducting Financial Derivatives Business:

The Financial Supervisory Commission has tightened supervision over the launch of complex, high-risk financial derivatives by banks. In order to address the riskiness of complex high-risk products while protecting investors and ensuring

stable and sound growth of financial institutions and the market, the Financial Supervisory Commission made amendments to Articles 7 and 8 of "Regulations Governing Internal Operating Systems and Procedures for Banks Conducting Financial Derivatives Business" (referred to as the Regulation below), which requires banks to seek prior approval or prior acknowledgment from the competent authority before offering complex high-risk products to customers other than institutional investors and high net worth corporate investors:

Products that involve foreign currencies would require approval from the Central Bank and acknowledgement from the Financial Supervisory Commission. New complex high-risk products that have not been permitted for offering, or have been permitted for offering for less than six months, would require prior approval before launch. Products that have been permitted for offering for more than six months are subject to follow-up reporting process. These amendments were made for the purpose of encouraging financial product innovation.

#### 4. Amendment of electronic payment regulations:

Since the implementation of Act Governing Electronic Payment Institutions on May 3, 2015, the Financial Supervisory Commission has been helping electronic payment institutions grow business by making a series of deregulations, including amendment of "Regulations Governing the Standards for Information System and Security Management of Electronic Payment Institutions" on August 17, 2016, and amendment of "Rules Governing the Administration of Electronic Payment Business" and "Regulations Governing the Organization and Administration of Sinking Fund Established by Electronic Payment Institutions" on September 10, 2016. Meanwhile, banks are being encouraged to engage electronic payment institutions in business collaborations for the benefit of both parties.

The Bank will aim to capitalize on the ongoing deregulation and the growing demand for mobile payment by expanding its electronic payment services. In addition to O2O payment solutions, the Bank will also introduce new security measures such as pattern lock, hand gesture and fingerprint recognition to simplify transaction procedures in the age of cashless payment, and thereby attract different customer profiles.

#### (c) Macroeconomic Environment

1. Some of the most significant uncertainties presented to the world's economy in

- 2017 include: U.S. policies under the Trump administration, localized supply chain and adjustment of economic structure in China, performance of the European economy, timing of Brexit from the EU, and election outcomes in Germany and France. All of these will affect financial market volatility. The Bank will continue monitoring the above developments and respond with caution.
- 2. The Bank is in pursuit of excellence while maintaining a sound business philosophy. The Bank has planned to focus on five major initiatives for the coming year: "corporate banking, retail banking, wealth management, and overseas business as core areas," "broad and deep employee training," "prioritizing information security for new financial technology," "immediate compliance supervision," and "delivering recognition for employees, value for shareholders and social welfare for society." Through integrated digital and physical banking channels, we will provide customers with more innovative and diversified financial services, and position ourselves as one of Taiwan's top banks.

#### E. Latest Credit Ratings

Rating	Release	Global	Rating	Nationa	Outlook		
Agency	Date	Long-term	Short-term	Long-term	Short-term	Outlook	
Taiwan Ratings	2016/11	-	-	twAA	twA-1+	Stable	
S&P	2016/11	BBB+	A-2	-	-	Stable	
Moody's	2016/12	A2	P-1	-	-	Stable	

Note: Compared to January 2016, the latest rating published by Moody's has maintained the Bank's long-term and short-term ratings and prospect unchanged, whereas baseline credit assessment (BCA) was adjusted upwards from Baa3 to Baa2.

#### INDEPENDENT AUDITORS' REPORT

The Board of Directors and Shareholders Chang Hwa Commercial Bank, Ltd.

#### **Opinion**

We have audited the accompanying financial statements of Chang Hwa Commercial Bank, Ltd. (the Bank), which comprise the balance sheets as of December 31, 2016 and 2015, and the statements of comprehensive income, changes in equity and cash flows for the years then ended, and the notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as of December 31, 2016 and 2015, and its financial performance and its cash flows for the years then ended in accordance with the Regulations Governing the Preparation of Financial Reports by Public Banks, Regulations Governing the Preparation of Financial Reports by Securities Firms and International Financial Reporting Standards (IFRS), International Accounting Standards (IAS), IFRIC Interpretations (IFRIC), and SIC Interpretations (SIC) endorsed and issued into effect by the Financial Supervisory Commission of the Republic of China.

#### **Basis for Opinion**

We conducted our audits in accordance with the Regulations Governing Auditing and Attestation of Financial Statements of Financial Institutions by Certified Public Accountants and auditing standards generally accepted in the Republic of China. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Bank in accordance with The Norm of Professional Ethics for Certified Public Accountant of the Republic of China, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements for the year ended December 31, 2016. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The following are the descriptions of the key audit matters in the audit of the financial statements of the Bank for the year ended December 31, 2016.

#### Recognition of Loan Interest Revenue

Loan interest revenue is the most important source of revenue for the Bank. For the year ended December 31, 2016, loan interest revenue was \$27,051,838 thousand, accounting for 83% of the Bank's total interest income; thus, it is a very significant account in the financial statements. Refer to Notes 4 and 29 to the Bank's financial statements for related information.

Loan interest revenue greatly depends on an automated calculation performed by the Bank's information system. The input controls of the program and the automated arithmetic logic of the system parameters have a great influence on the correctness of interest revenue. Therefore, our evaluation of the correctness of the loan interest revenue mainly included understanding and testing the internal control procedures for the calculations of revenue from loan and related interest. We selected samples from the loan system and checked the original data of the lender. We tested the design and operating effectiveness of the related controls over the system. We used the loans from 2016 as the sample population and selected all the lenders in November as a sample to check the completeness of the loan cases and to test the accuracy of the loan interest revenue recognized for that month.

#### Impairment Assessment of Loans and Receivables

Loans and receivables are the most important asset items for the Bank. As of December 31, 2016, the total amount of loans and receivables were \$1,387,540,151 thousand, accounting for 69% of the Bank's total assets. Refer to Notes 4, 5, 8 and 9 to the Bank's financial statements for related information. In addition, evaluating the impairment of loans and receivables depends on management's estimation of future cash flows, and the business cycles of any particular industry may lead to an increase in the operation risk of that particular industry, or it may lead to a higher credit risk due to the decline in the value of collateral. Therefore, we considered the impairment assessment of loans and receivable to be a key audit matter.

When assessing the appropriateness of the impairment of loans and receivables, we understood and tested the internal control procedures for lending operations and determining provisions for impairment losses. We collected publicly available market information to identify whether there are any instances in which a company may have objective evidence of impairment relating to the loans and receivables of the Bank but has not been included in the Bank's impairment assessment. We reviewed whether the Bank considered the value of the collateral appropriately when evaluating the impairment. For the combined cases involving an impairment assessment, we evaluated the rationality of the assessment model with regard to the main assumptions and the input value used by the Bank. Finally, we examined the rationality and consistency of the incidence of impairment, the account recovery rate, and other parameters which were used by the Bank.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the Regulations Governing the Preparation of Financial Reports by Public Banks, Regulations Governing the Preparation of Financial Reports by Securities Firms and International Financial Reporting Standards (IFRS), International Accounting Standards (IAS), IFRIC Interpretations (IFRIC), and SIC Interpretations (SIC) endorsed and issued into effect by the Financial Supervisory Commission of the Republic of China, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance, including the audit committee, are responsible for overseeing the Bank's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the Republic of China will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with auditing standards generally accepted in the Republic of China, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- 1. Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- 2. Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- 3. Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- 4. Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- 5. Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements for the year ended December 31, 2016 and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partners on the audit resulting in this independent auditors' report are Tza Li Gung and Shui En Liu.

Deloitte & Touche Taipei, Taiwan Republic of China

February 24, 2017

#### Notice to Readers

The accompanying financial statements are intended only to present the financial position, financial performance and cash flows in accordance with accounting principles and practices generally accepted in the Republic of China and not those of any other jurisdictions. The standards, procedures and practices to audit such financial statements are those generally applied in the Republic of China.

For the convenience of readers, the independent auditors' report and the accompanying financial statements have been translated into English from the original Chinese version prepared and used in the Republic of China. If there is any conflict between the English version and the original Chinese version or any difference in the interpretation of the two versions, the Chinese-language independent auditors' report and financial statements shall prevail.

BALANCE SHEETS DECEMBER 31, 2016 AND 2015 (In Thousands of New Taiwan Dollars)

	2016		2015	
ASSETS	Amount	%	Amount	%
Cash and cash equivalents	\$ 45,199,330	2	\$ 31,225,679	2
Due from the Central Bank and call loans to banks	194,825,223	10	146,654,212	8
Financial assets at fair value through profit or loss	34,699,024	2	43,518,615	2
Derivative financial assets for hedging	86,265	-	192,521	-
Receivables, net	20,280,261	1	19,729,443	1
Current tax assets	56,689	-	55,436	-
Loans, net	1,367,259,890	68	1,321,934,363	69
Available-for-sale financial assets, net	76,824,866	4	67,415,202	3
Held-to-maturity financial assets, net	204,864,541	10	205,777,255	11
OTHER FINANCIAL ASSETS, NET Financial assets carried at cost Debt investments without active market Other miscellaneous financial assets	4,167,009 88,555 18,842,264	- - 1	4,167,009 2,051,074 25,530,337	
Other financial assets, net	23,097,828	1	31,748,420	2
Property and equipment, net	20,801,823	1	22,253,008	1
Investment property, net	13,753,981	1	12,536,509	1
Intangible assets, net	423,465	-	500,710	-
Deferred tax assets	2,447,734	-	2,367,489	-
Other assets	530,584		348,357	
TOTAL	<u>\$ 2,005,151,504</u>	<u>100</u>	<u>\$ 1,906,257,219</u>	<u>100</u>
LIABILITIES AND EQUITY				
Due to the Central Bank and banks	\$ 139,162,582	7	\$ 124,025,228	7
Finance due to banks	-	-	3,879,840	-
Financial liabilities at fair value through profit or loss	18,093,146	1	22,732,139	1
Securities sold under repurchase agreements	2,954,981	-	4,612,047	-
Payables	33,834,971	2	23,164,932	1
Current tax liabilities	550,984	-	146,692	-
Deposits and remittances	1,624,429,817	81	1,547,739,711	81
Bank note payables	31,375,226	2	35,176,580	2
Other financial liabilities	2,718,964	-	1,075,196	-
Reserve for liabilities	4,524,224	-	4,371,316	-
Deferred tax liabilities	6,672,201	-	6,644,859	1
Other liabilities	3,310,883		3,213,720	
Total liabilities	1,867,627,979	93	1,776,782,260	93
EQUITY Capital stock Common stock Retained earnings Legal reserve Special reserve Unappropriated earnings Other equity Exchange differences on translation of foreign financial statements Unrealized gains on available-for-sale financial assets	89,647,626 23,784,945 12,020,521 11,970,239 (8,125) 108,319	5 1 1	84,573,232 20,291,944 12,020,521 11,613,831 733,874 241,557	5 1 1
Total equity		<del>-</del> 7	129,474,959	<del>_</del>
i otai equity	<u>137,523,525</u>	/	1 / 4 4 / 4 <b>9 7</b> 9	/
TOTAL	\$ 2,005,151,504	100	\$ 1,906,257,219	<u></u>

### STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015 (In Thousands of New Taiwan Dollars, Except Earnings Per Share)

	2016		2015		
	Amount	%	Amount	%	
INTEREST INCOME	\$ 32,589,526	105	\$ 32,991,503	111	
INTEREST EXPENSES	(10,862,757)	<u>(35</u> )	(12,075,574)	<u>(40</u> )	
NET INTEREST INCOME	21,726,769	<u>70</u>	20,915,929	<u>71</u>	
NET INCOME OTHER THAN NET INTEREST INCOME					
Net service fee and commissions income Gain on financial assets and liabilities at fair value	5,411,772	17	4,905,306	16	
through profit or loss	2,071,330	7	406,788	1	
Realized gain on available-for-sale financial assets	432,225	1	280,188	1	
Foreign exchange gains	279,662	1	1,647,056	6	
Other miscellaneous net income	1,086,723	4	1,501,767	5	
Net income other than net interest income	9,281,712	_30	8,741,105	29	
NET REVENUE AND GAINS	31,008,481	100	29,657,034	100	
BAD DEBTS EXPENSES AND GUARANTEE					
LIABILITY PROVISIONS	(1,138,044)	<u>(4</u> )	(329,372)	(1)	
OPERATING EXPENSES					
Employee benefits expenses	(10,549,116)	(34)	(10,193,168)	(35)	
Depreciation and amortization expenses	(717,900)	(2)	(702,268)	(2)	
Other general and administrative expenses	(4,520,380)	<u>(15</u> )	(4,686,025)	<u>(16</u> )	
Total operating expenses	(15,787,396)	<u>(51</u> )	(15,581,461)	<u>(53</u> )	
INCOME BEFORE INCOME TAX	14,083,041	45	13,746,201	46	
INCOME TAX EXPENSE	(1,997,069)	<u>(6</u> )	(2,102,864)	<u>(7</u> )	
NET INCOME	12,085,972	<u>39</u>	11,643,337 (Cor	39 ntinued)	

### STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

(In Thousands of New Taiwan Dollars, Except Earnings Per Share)

	2016			2015		
	Amount		%	Amount		%
OTHER COMPREHENSIVE INCOME Items that will not be reclassified subsequently to profit or loss:						
Remeasurement of defined benefit plans Income tax relating to items that will not be	\$	(243,501)	-	\$	(445,513)	(1)
reclassified subsequently to profit or loss  Items that may be reclassified subsequently to profit or loss:		41,395	-		75,737	-
Exchange differences on translating foreign		(002.120)	(2)		(10.707)	
operations Unrealized gain (loss) on available-for-sale		(883,139)	(3)		(10,707)	-
financial assets Income tax relating to items that may be		(127,868)	-		551,907	2
reclassified subsequently to profit or loss		135,770			(95)	
Other comprehensive income for the year, net of income tax		(1,077,343)	<u>(3</u> )	_	171,329	1
TOTAL COMPREHENSIVE INCOME	\$	11,008,629	<u>36</u>	<u>\$</u>	11,814,666	<u>40</u>
EARNINGS PER SHARE Basic Diluted		\$ 1.35 \$ 1.34			\$ 1.30 \$ 1.29	

#### STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015 (In Thousands of New Taiwan Dollars)

**Equity Attributable to Owners of the Bank Other Equity** Exchange Unrealized **Differences on Translation of** Gains (Losses) **Capital Stock Retained Earnings Foreign** on Available-**Shares** Unappropriated **Financial** for-sale Legal Reserve Special Reserve (Thousand) Amount **Earnings Statements Financial Assets Total Equity** BALANCE, JANUARY 1, 2015 7,904,040 \$ 79,040,404 \$ 17,022,790 \$ 12,020,521 \$ 10,723,060 750,956 (316,630)\$ 119,241,101 Appropriation of 2014 earnings Legal reserve 3,269,154 (3,269,154)Cash dividends (1,580,808)(1,580,808)Stock dividends 553,283 5,532,828 (5,532,828)Net income for the year ended December 31, 2015 11,643,337 11,643,337 Other comprehensive income for the year ended December 31, 2015, net of tax (17,082)558,187 (369,776)171,329 11,273,561 (17,082)558,187 Total comprehensive income for the year ended December 31, 2015 11,814,666 BALANCE, DECEMBER 31, 2015 8,457,323 84,573,232 20,291,944 12,020,521 733,874 11,613,831 241,557 129,474,959 Appropriation of 2015 earnings Legal reserve 3,493,001 (3,493,001)Cash dividends (2,960,063)(2,960,063)507,439 5,074,394 Stock dividends (5,074,394)Net income for the year ended December 31, 2016 12,085,972 12,085,972 Other comprehensive income for the year ended December 31, 2016, net of tax (202,106)(741,999)(133,238)(1,077,343)Total comprehensive income for the year ended December 31, 2016 11,883,866 (741,999) (133,238)11,008,629 \$ 89,647,626 \$ 23,784,945 \$ 12,020,521 \$ 11,970,239 BALANCE, DECEMBER 31, 2016 8,964,762 (8,125)108,319 \$ 137,523,525

### STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

(In Thousands of New Taiwan Dollars)

	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income before income tax	\$ 14,083,041	\$ 13,746,201
Non-cash (revenues and gains) or expenses and losses	, , , , -	, -, -, -,
Bad debts expenses and guarantee liability provisions	1,138,044	329,372
Depreciation expenses	557,514	567,004
Amortization expenses	160,386	135,264
Interest income	(32,589,526)	(32,991,503)
Interest expenses	10,862,757	12,075,574
Dividends income	(789,842)	(345,033)
Net (gain) losses on financial assets and liabilities at fair value	(* ,- ,	(,,
through profit or loss	(2,378,874)	297,723
Gain on disposal of investments	(288,460)	(181,117)
Unrealized foreign exchange losses (gain)	307,544	(704,511)
Other adjustments	(366,905)	(112,546)
Changes in operating assets and liabilities	, , ,	, , ,
(Increase) decrease in due from the Central Bank and banks	(12,866,982)	7,455,792
Decrease (increase) in financial assets at fair value through profit or	, , , ,	, ,
loss	9,520,686	(5,590,573)
(Increase) decrease in receivables	(1,037,630)	1,639,599
Increase in loans	(45,806,771)	(63,078,423)
Increase in available-for-sale financial assets	(7,595,267)	(19,278,268)
Decrease (increase) in held-to-maturity financial assets	912,772	(22,140,196)
Decrease in other financial assets	8,626,729	46,950,053
(Increase) decrease in other assets	(181,428)	71,764
(Decrease) increase in due to the Central Bank and banks	(3,121,308)	11,201,771
Increase in deposits and remittances	76,690,106	94,770,426
Increase (decrease) in payables	10,837,328	(6,081,578)
(Decrease) increase in financial liabilities at fair value through profit	, ,	· , , , ,
or loss	(3,760,030)	1,976,567
Decrease in reserve for liabilities	(177,474)	(98,774)
Increase in other financial liabilities	1,643,768	450,780
Increase in other liabilities	78,779	264,593
Cash generated from operations	24,458,957	41,329,961
Interest received	31,386,075	32,563,180
Dividend received	789,842	345,033
Interest paid	(11,030,981)	(12,356,946)
Income taxes refund	-	529,830
Income taxes paid	(1,468,515)	(2,004,534)
•		
Net cash generated from operating activities	44,135,378	60,406,524
- <del>-</del>	_	(Continued)

### STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015 (In Thousands of New Taiwan Dollars)

	2016	2015
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property and equipment	\$ (333,887)	\$ (566,799)
Acquisition of investment property	(1,122)	(998)
Acquisition of intangible assets	(77,281)	(108,820)
Proceeds from disposal of property and equipment	38	32
Net cash used in investing activities	(412,252)	(676,585)
CASH FLOWS FROM FINANCING ACTIVITIES		
Increase (decrease) in due to the Central Bank and call loans from		
banks	14,378,822	(8,401,985)
Proceeds from issuance of bank notes	6,300,000	-
Repayment of bank notes	(9,624,000)	(13,350,000)
Cash dividends distributed	(2,960,063)	(1,580,808)
(Decrease) increase in securities sold under repurchase agreements	(1,657,066)	85,353
Net cash generated from (used in) financing activities	6,437,693	(23,247,440)
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH		
EQUIVALENTS	(883,139)	(10,707)
NET INCREASE IN CASH AND CASH EQUIVALENTS	49,277,680	36,471,792
NET INCREASE IN CASH AND CASH EQUIVALENTS	47,277,000	30,471,772
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	118,700,025	82,228,233
CASH AND CASH EQUIVALENTS AT END OF YEAR	<u>\$ 167,977,705</u>	<u>\$ 118,700,025</u>
Reconciliation of cash and cash equivalents		
Cash and cash equivalents in balance sheet	\$ 45,199,330	\$ 31,225,679
Call loans to banks qualifying as cash and cash equivalents under the		
definition of IAS 7 permitted by the Financial Supervisory		
Commission	122,778,375	87,474,346
Cash and cash equivalents at end of period	<u>\$ 167,977,705</u>	<u>\$ 118,700,025</u>